Treasury Report Nov 2020

George Zimmerman & Clint Chaplin 10/28/2020 2:30 PM

2020 Session Results Actuals and Status

Session Result	March 2020 T1	July 2020 T2	TOTAL YTD
ACTUAL AS OF DATE	2020-04-03	2020-07-01	2020-07-01
Session Income	0	0	0
Session Expense	-\$76,275.98	-\$36,178.17	-\$112,444.15
Session Surplus/Loss	-\$76,275.98	-\$36,178.17	-\$112,444.15
Sponsorships	\$0.00	0	\$0.00
Net Session Surplus/Loss	-\$76,275.98	-\$36,178.17	-\$112,444.15

COMMITTED FUNDS on deposit (with vendors): \$228,148.86

(196,582.90 from March 2020, committed to 2023/2025) July 2020, November 2020 to be rebooked

September 30, 2020 Concentration banking balance: \$727,288.95

Potential impact of further cancellations

	Amount	Reserve remaining
Committed funds as of June 30 (Atlanta 2023/25 + Bangkok deposit)	\$228,148.86	\$756,507.53
Cancellation penalty for Nov 2020 if not rescheduled/negotiated	-\$114,407.98	\$642 <i>,</i> 099.55
Potential Cancellation for March 2021	-\$268,650 (by Dec 31)	\$373,449.55
Potential Cancellation for November 2021	-28,042 (by Nov 10) -70,106 (by Mar 10)	\$345,407.55 \$303,343.55

NOTE – Cancellation penalties assume no renegotiation and represent a contractual worst-case scenario

2021 T1 Session Forecast (Denver)

2021 T1 Forecast	10/16/2020
NA Session - Denver	
Attendees	450
Session Income	\$ 322,056
Session Expense	\$ (340,928)
Session Surplus/Loss	\$ (18,872)
Sponsorships	\$ -
Net Session Surplus/Loss	\$ (18,872)

- Based on 450 attendees (\$758/head expense)
 - Usual meeting fee structure, but no early registration discount period (reg opens in Jan)
- Preliminary budget includes early estimates for additional space at Hilton
- Requires more meeting space than Denver Hyatt can provide under COVID guidelines 10/28/2020 2:38 PM ec-20-0219-00-00EC 4